

titops

Booklet

www.titops.com

« Djé » Edition



TITOPS
(TECH IN TOP OUT PLATFORM-BASED SOLUTIONS)

A company of





« Djé » Edition

"Djé" is a nickname of Jérôme Maleinge (1970-2009), a French "connexionneur" (meanings "connector" in French), who contribute his life to connect people for good causes



Connexionneur – connector is the key value of Titops – Tech in top out platform-based solutions.

At Titops, we believe that in the connected world, there is no durable success without connection.

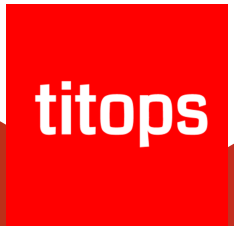
For this reason, we name the assistant core of our Titops Hub as **"Djé"** after Jérôme Maleinge – a symbol of connectors.

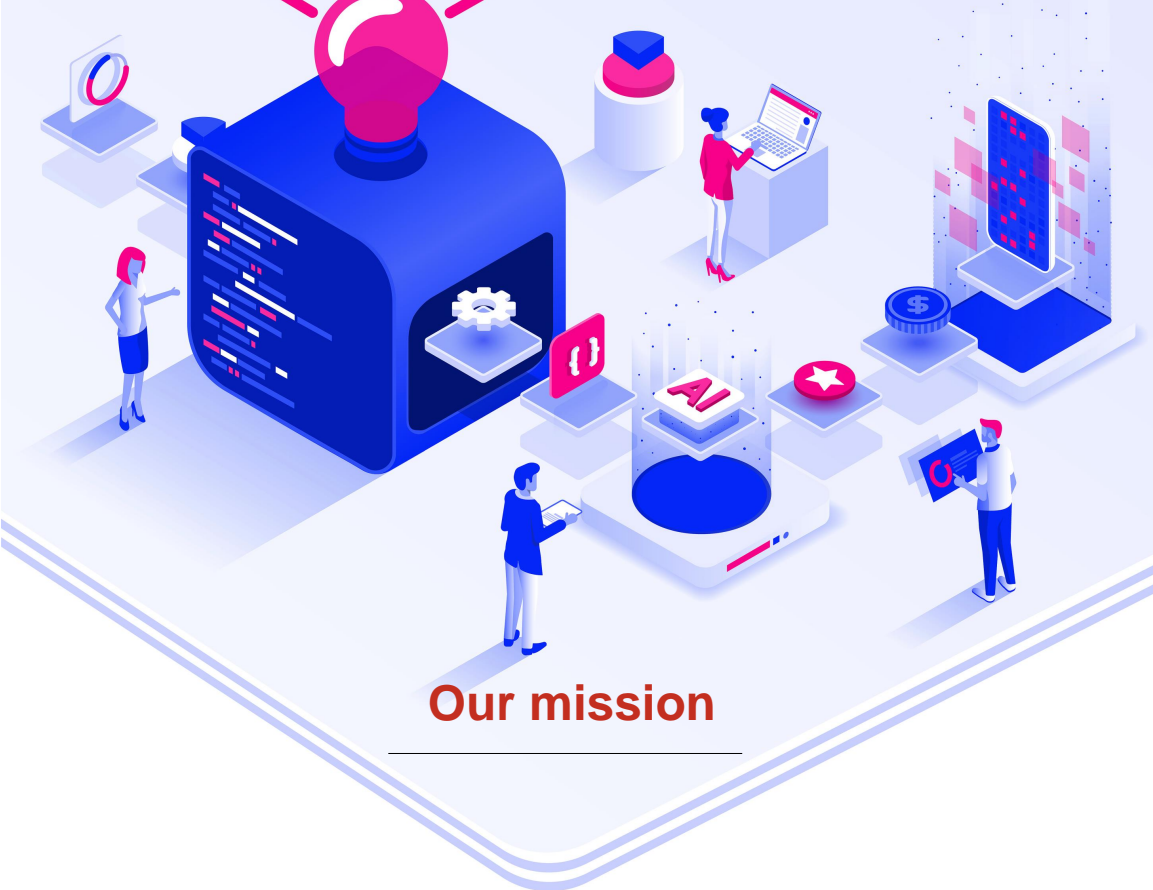
As a result, each time we say **"Hey Djé"**, Titops Hub will be ready to assist you in every smart scenario.

This booklet shows how our Titops Hub becomes the platform of solutions for your business from IoT to ABC (AI, Big Data, Cloud).

Happy reading!

Tuong Nguyen (Ph.D.)
General Manager





Our mission

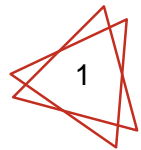
Titops aims at accelerating research & development(R&D) projects by collective intelligence

from its high quality international staff and partners who are scientists and experts who have experiences in world-leading labs and organizations.

Since 2020, together with Tubizou (France), ACTICIO (Hanoi - Vietnam), and TopDevOps (Hanoi – Vietnam), we founded Titops to promote the Innovation in the Open.

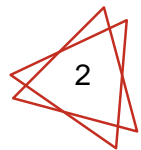


Titops



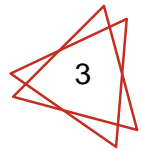
CLIENTS

who have great ideas and want to make them happen with experts



PARTNERS

who have clients and want to join forces to deal with their demands



MEMBERS

who are our partners and want to boost the partnership to a higher level

About TITOPS

Titops stands for Tech in top out platform-based solutions. Titops is a privately owned IT Support and IT Services business. Today we are proud to boast a strong team of IT engineers who thrive on rolling up their sleeves and solving your IT problems and meeting your business needs.



Our TEAM

T We shape our future as a world leading agency for the Innovation in the Open (IO).

We constantly and continuously connect talented and open-minded experts around the world to boost your innovation with high technologies tools and their Collective Intelligence (CI) from various backgrounds.

We believe that the 4th Industrial Revolution (aka Industry 4.0) with the Internet of Things (IoT) and Artificial Intelligence (AI) should be supported by the Internet of People (IoP) where the Collective Intelligence (CI) will be placed in the heart of every industrial solution for a better life. Titops provide IoP with CI solutions for IO.



Ha Bach
CTO

Ha is appointed as CTO of Titops for his deep experiences in cross domains from hardware to software. He graduated in Automatic Control Systems (BSE) from Hanoi University of Science & Technology, one of the best universities for tech in Vietnam.

He is Project Manager, Hardware Designer, Embedded DevOps Engineer and R&D leader for different customers.

“

You've got to start with the customer experience and work back toward the technology - not the other way around – Steve Jobs

”



Bruce Chollet
EMEA Director

Economist transformed to IT man, Bruce masters both business and technical skills to help our customer find the right solutions for their projects.

A true lover of Vietnam living in France, Bruce is our partner who manages EMEA market and works closely with our customers.

“

A satisfied customer is the best business strategy of all - Michael LeBoeuf

”



Tuong Nguyen
General Manager

Tuong holds Ph.D. and Master degrees in Artificial Intelligence (AI) at Polytech'Nantes (France). He was researcher-lecturer Cantho University (Vietnam), Paris-Descartes (France). He was Postdoc at INSERM, then Project Manager at ICAN before joining Microsoft as Technology Specialist. Selected in TOP40 list at the contest of young professionals in ITC by United Nations. He is now General Manager at Titops and lecturer at IFI-VNU (Vietnam).

“

IoT without security = Internet of Threats - Stéphane Nappo

”



Nga Nguyen

Deputy Director @ Tubizou

Nga holds a Ph.D. in Linguistics at University of Nantes. She is Lecturer of French at Hanoi University.

Nga is Deputy Director of Tubizou. At Titops, she supports the logistics and accounting affairs.



Huong Hoang

Customer Manager @ Tubizou

Huong is working as Telesales and Customer Manager at VIPCare – Hongkong Beauty Institute, a dedicated team managed by Tubizou.

At Titops, she supports the training program.



Hoa Cao

Content Manager @ Tubizou

Hoa Cao is content writer at VIPCare – Hongkong Beauty Institute, a dedicated team managed by Tubizou.

At Titops, she supports content analysis for communication campaigns.



Hoa Phung

Partner Manager @ Tubizou

Hoa Phung is Partner Manager at VIPCare – Hongkong Beauty Institute, a dedicated team managed by Tubizou.

At Titops, she helps to find the right Partners for the planned strategy.



Thinh Nguyen

Designer & App Developer

Thinh is Designer at VIPCare – Hongkong Beauty Institute, a dedicated team managed by Tubizou.

At Titops, Thinh is app developer and helps to design required materials from communication campaigns.



Quan Tran

Site Manager

Quan is Site Manager for Titops Hub projects.

He has solid experiences in Electricity for BMS – Building Management System. He is a tutor in STEM.



Vinh Ngo

Senior Developer

Vinh joins Titops as Senior Developer in PHP/Laravel dedicated for ShopInvest, a French leading investor in E-commerce.

He has various experiences in working with international companies from Asia and Europe.



Canh Nguyen

Senior Developer

Canh joins Titops as one of first Senior Developers recruited jointly with ShopInvest, a French leading investor in E-commerce.

He also has a strong experience in working with European companies in different industry.

“

“Train people well enough so they can leave. Treat them well enough so they don’t have to.” - Sir Richard Branson

”

“

“Customer service shouldn’t just be a department, it should be the entire company.” – Tony Hsieh

”

“

“Personalized marketing and advertising is not about sales. It’s about building a relationship with the customer.” – Julian Hillebrand

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A business partnership is like a marriage, and as with any marriage, at times you're going to have conflict. We found a way to work together that worked out through this whole situation. - Peter Feinstein

”

“

“UI without UX is like beauty without brains. Not good enough.” - UWGoodies

”

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“To create a good product, it’s not enough if Product Managers are on support. Customer support should be on Product Management too.” – Girish Mathrubootham

”

“

“Any fool can write code that a computer can understand. Good programmers write code that humans can understand.” – Martin Fowler

”

“

“Make it work, make it right, make it fast.” – Kent Beck

”



Our

Services



Both outsourcing agencies & freelancers have frequently more than one project. Thus, developers who work on your project are usually running out of energy/productivity under different deadlines.

Titops help partners to recruit their own team here in Vietnam, then we manage all administrative HR-related processes, organize the logistics for the workplace, support technically for the project management.

Maintaining in-house R&D services can be a costly affair for many enterprises, especially small and mid-sized (SMEs).

Titops R&D services can enable enterprises to save costs on facilities or equipment used for research projects. It also helps enterprises in gaining access to advanced technologies. Thus, it's a cost-effective solution helping enterprises in saving the cost of operations.

In IT, knowledge without application is useless knowledge. Applying the knowledge to one's life needs real projects.

Titops project-based training is a teaching program in which students gain knowledge and skills by working for an extended period of time to investigate and respond to an authentic, engaging, and complex question, problem, or challenge.

titops

SYSTEM INTEGRATOR

DEV OPS

SMART HUB

CTO AS A SERVICE

TECH IN TOP OUT PLATFORM-BASED SOLUTIONS
Your trusted resources in IT services and supports

www.titops.com

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“

"ACTICIO-TITOPS EXPERTS HAVE DONE AN EXCELLENT MENTORING WORK DURING HACKATHON RISKS[SOLUTIONS]. THAT'S WHY WE ARE READY TO RENEW THE CONTRACT FOR COACHING PHASE"

ARAME DIAW, FFIN PROGRAM COORDINATOR OF OIF



TESTIMONIAL.

Our key clients and partners:



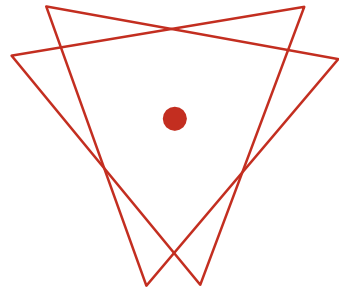
Titops



titops
HUB

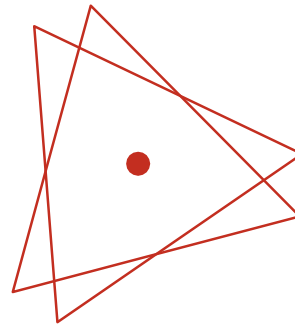
Titops Hub is an omni-protocol smart home hub. It connects all your smart home devices and works with most-used bridges such as Google Assistant, Amazon Alexa, IFTT, ENKI, Homey, Broadlink, etc.

Our CLIENTS



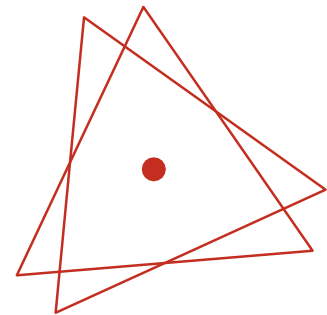
O.I.F

We build MOOC-JEUNESSE-OIF, an learning platform for young French-speaking networks of the Francophonie



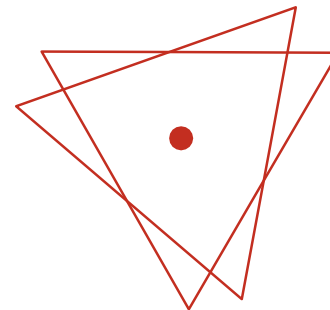
ShopInvest

We recruit and manage a local development team for ShopInvest (France)



Bee The Move

We manage a local development team for Bee The Move (France) in Vietnam



Sinnova

We build 360 streetview map-based application for Sinnova (Belgium)



...and over 20 satisfied clients

Project


Selected projects led by Titops

1


Project: Smart Penthouse

A deluxe smart home KIT is getting ready for shipping to deluxe customers.

Client: Miss Phuong Hong Kong, Miss Business World 2019



Titops Hubs is the main controller that connects Google Nest Hub, Google Nest Wifi, Homey, Enki, Legrand-powered smart plugs and switches. All will be connected via Titops Hub as a platform-based controlling solution.



OMNI-PROTOCOL SMART HOME HUB
All-in-one controller for your smart home devices Works with Google Assistant, Alexa, IFTT, ENKI, Homey

WWW.TITOPS.COM

2

Project ShopInvest

Titops provides dedicated teams for IT development

Client : ShopInvest Group, PULSE, Axian Group



ShopInvest is the French leading investor in E-commerce. Shopinvest has been topped by various Top e-commerce ranks on several of its sites such as RueduCommerce.com, 3Suisse.fr,... After 6 months of research and analysis, ShopInvest decides to choose Titops as its international partner to extend the development team at a global scale.

SHOPINVEST



3

DevOps & Data Lab



DevOps & Data Lab serves as a common environment and portal for DevOps project, data integration, data analysis and app building. Its apps are created using a modular technology and implemented as web services and accessible remotely.

Titops build on-demand DevOps & Data Lab for SMEs, training centers, schools.

Client : Brainwork, Vicohub



Stay in touch

If any support needed, please contact our team.



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